



KBT FUNERALS SERVICE (PTY) LTD

COMPANY PROFILE

THE HOME OF EXCELLENCE!

24-HOUR EMERGENCY ASSISTANCE
069 773 6446





MESSAGE FROM THE EXECUTIVE DIRECTOR

At KBT Funerals Service (Pty) Ltd, we understand that saying goodbye to a loved one is one of life's most difficult moments. Our commitment is to provide compassionate support, dignified funeral services and innovative financial protection solutions that bring peace of mind to families and communities.

We are building more than a funeral business—we are building a legacy of trust, compassion and excellence that will serve generations to come.

Kgotso Lekoma
Executive Director



COMPANY OVERVIEW

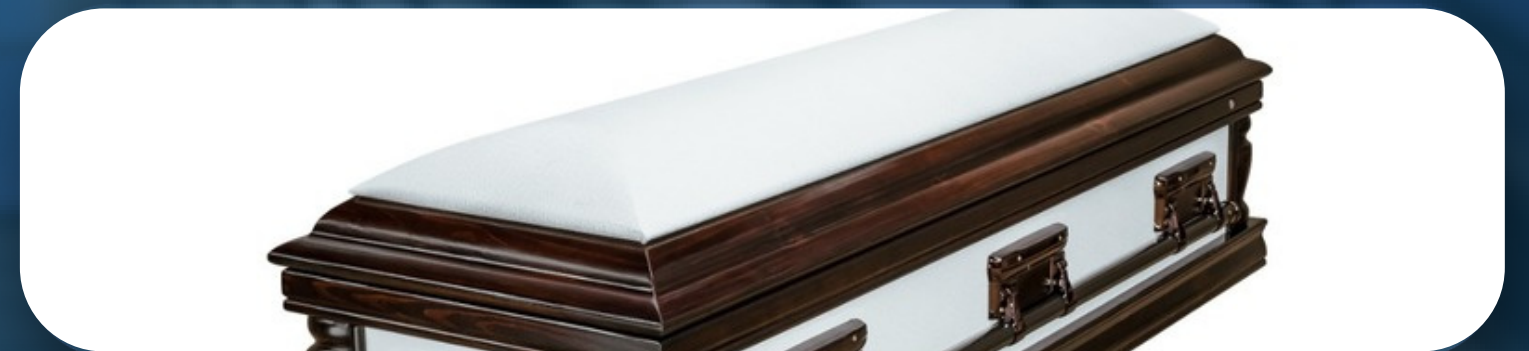
KBT Funerals Service (Pty) Ltd is a proudly South African company dedicated to providing dignified funeral services and comprehensive family protection solutions. Established with a commitment to compassion, professionalism and service excellence, the company exists to support individuals, families and communities during life's most difficult moments while helping them prepare confidently for the future.

We combine traditional funeral services with innovative financial protection solutions to offer clients a complete, reliable and compassionate service under one trusted brand. Through our customer-focused approach, experienced team and strategic partnerships, we strive to deliver affordable, personalised solutions that honour every life, preserve family legacies and provide lasting peace of mind.



Our comprehensive range of services includes:

- Funeral Parlour Services
- Funeral Cover Solutions
- Insurance Brokerage Services
- Tombstones and Memorial Solutions
- Repatriation Services
- Group Funeral Schemes
- Investment and Wealth Preservation Solutions





OUR STORY

Founded on the principles of compassion, integrity and service excellence, KBT Funerals Service was established to support families during their most difficult times. Today, the company is evolving into a diversified family services organisation dedicated to preserving legacies and protecting generations.

OUR VISION

To become one of South Africa's most respected providers of integrated funeral and financial protection solutions.

OUR MISSION

To provide affordable, dignified and innovative solutions that protect families and preserve legacies.



OUR VALUES

Integrity

We conduct every service with honesty, transparency and unwavering ethical standards.

Compassion

We provide caring, empathetic support to families with dignity and understanding during their time of loss.

Excellence

We are committed to delivering professional, high-quality funeral services that exceed expectations.

Accountability

We take full responsibility for our commitments, ensuring reliability, trust and attention to every detail.

Respect

We honour every individual, family, culture and tradition with dignity, sensitivity and professionalism.

Innovation

We embrace modern solutions and continuous improvement to provide meaningful, efficient and personalized services.

LEADERSHIP

Founder

Mr. Kgotso Lekoma is the Founder of KBT Funeral Services, a proudly South African company established with a vision to provide dignified funeral services and accessible financial solutions to individuals, families, and communities.

As a young and passionate entrepreneur, Mr. Lekoma is driven by a commitment to excellence, compassion, and service. He believes that every family deserves to honour their loved ones with dignity while also having access to affordable funeral cover, life insurance, and financial protection that provides peace of mind during life's most challenging moments.

Under his leadership, KBT Funeral Services has embraced a customer-centric approach, combining professional funeral services with tailored financial solutions to help clients plan for the future. His vision extends beyond business success—he is committed to building a trusted brand that creates lasting value, empowers communities, and contributes to the transformation of South Africa's funeral and financial services industries.

Mr. Lekoma continues to lead KBT Funeral Services with integrity, innovation, and a strong focus on sustainable growth, strategic partnerships, and delivering exceptional service to every client. His ambition is to position KBT Funeral Services among South Africa's most respected providers of funeral and financial services, recognised for professionalism, reliability, and genuine care.

LEADERSHIP (CONTINUED)

Executive Director

Mr Kgotso Lekoma is a visionary business leader with extensive experience in business management, financial services, sales, strategic development and customer relationship management.

As Executive Director, he provides strategic leadership and oversees the growth, governance and operational performance of KBT Funerals Service.

His passion lies in building a modern and sustainable family services group that extends beyond traditional funeral services by integrating insurance brokerage, wealth preservation and legacy planning solutions.

Under his leadership, KBT Funerals Service continues to embrace innovation, operational excellence and regulatory best practices, ensuring that clients receive exceptional service and peace of mind.

Mr Lekoma's long-term vision is to establish KBT Funerals Service as one of South Africa's leading providers of integrated funeral and financial solutions built on trust, dignity, innovation and service excellence.

Head of Sales & Marketing

Ms Remoneilwe Mali

Professional Financial Adviser and long-term insurance specialist dedicated to empowering families through sound financial planning and risk protection solutions.

COMPANY ORGANOGRAM



FUNERAL SERVICES

- Removal and Collection
- Mortuary Services
- Embalming
- Funeral Arrangements
- Hearse and Family Cars
- Tents and Chairs
- Programmes
- Floral Arrangements
- Cremations
- Repatriation Services



FUNERAL PACKAGES

Bronze
Essential funeral services.

Silver
Enhanced family support.

Gold
Premium funeral arrangements.

Platinum
Prestige package with superior service and presentation.

Signature Package
Bespoke solutions tailored to the family's wishes.

FUNERAL COVER SOLUTIONS

- Individual Cover
- Immediate Family Cover
- Family 13 Cover
- Group Funeral Schemes
- Church Schemes
- Burial Society Schemes

Optional Benefits:

- Grocery Benefit
- Tombstone Benefit
- Repatriation Benefit
- Accidental Death Benefit

INSURANCE BROKERAGE SERVICES

Through strategic partnerships with licensed insurers, we provide:

- Funeral Cover
- Life Cover
- Disability Cover
- Income Protection
- Investments
- Retirement Planning
- Wealth Preservation

MEMORIAL SERVICES

- Tombstones
- Headstones
- Monument Installations
- Grave Renovations
- Memorial Unveilings



OUR COMPETITIVE ADVANTAGE

Unlike traditional funeral parlours, KBT Funerals Service provides:

- ✓ Funeral Services
- ✓ Insurance Brokerage
- ✓ Investments
- ✓ Group Schemes
- ✓ Memorial Solutions
- ✓ Digital Funeral Services
- ✓ Home Consultations
- ✓ Family Legacy Planning
- ✓ Repatriation Services
- ✓ Claims Assistance



STRATEGIC PARTNERSHIPS

Future partnerships with:

Licensed Insurers
Underwriting Managers
Municipalities
Churches
Corporates
Community Organisations
Burial Societies
Medical Providers

CORPORATE SOCIAL INVESTMENT

Community support initiatives:
Youth Development
Food Parcels
Educational Support
Bereavement Assistance
Community Empowerment

GOVERNANCE AND COMPLIANCE

Committed to:

- FAIS
- TCF Principles
- POPIA
- FICA
- Long-term Insurance legislation
- Policyholder Protection Rules





GROWTH STRATEGY 2030

Expansion Objectives

- Additional Branches
- Digital Client Portal
- Online Claims
- Mobile App
- Estate Planning Partnerships
- Corporate Employee Benefits
- Memorial Parks

OUR PROMISE

KBT FUNERALS SERVICE (PTY) LTD

Honouring Lives. Preserving Legacies. Protecting Generations.
Providing Dignity, Protection and Peace of Mind.

WHY CHOOSE US?

Expansion Objectives

- Additional Branches
- Digital Client Portal
- Online Claims
- Mobile App
- Estate Planning Partnerships
- Corporate Employee Benefits
- Memorial Parks

LET'S WORK TOGETHER



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